



## Serving Food Industries Across Africa Food & Beverage | Food Processing | Packaging | HORECA



## IFSA serves the development of p EXHIBITION | COOKING COMPETI

This first time, REGIONAL event is poised to become the ideal meeting place in North Africa between the players in the agro-industry and food packaging sector players across all African and Mediterranean countries.

IFSA covers the entire spectrum of food & beverage processing & packaging technology, cold-chain, warehousing and logistics solutions, IFSA is the go-to place for manufacturers, retailers, food service professionals, importers and distributors to source for solutions and new products.

## DOD & BEVERAGE

- Additives
- Canned / Processed Food
- Chilled / Frozen Food
- Chocolate / Cocoa / Pralines
- Concentrates / Cocktails / Mixes
- Condiments
- Confectionery / Snacks / Candy
- Convenience Food
- Dairy Products
- Drinks
- Eggs / Egg Products

- Health / Organic Food
- Ingredients
- Instant Coffee / Tea
- Juices
- Meat and Poultry
- Oil
- Plant-based
- Premixes
- Sauces and Seasonings
- Seafood
- Spreads

- Staple Food
- Starch / Starch Products
- Super Foods
- Vegetarian Foods
- Water
- Fillings / Toppings
- Fine / Specialty Food
- Flavoured Tea
- Fresh Fruits / Vegetables
- Gelato / Ice Cream

- Bar Furniture and Fittings
- Bathroom Fittings / Supplies
- Bed and Beddings
- Crystalware / Glassware
- Flatware / Hollowware
- Cleaning Products
- Cutlery
- Flooring
- Housekeeping Products
- Indoor Furniture and Fittings
- Interiors

- Kitchen Accessories
- Guest Amenities
- Light Fixture and Fittings
- Linen / Curtains / Carpets
- Outdoor Furniture and Fittings
- Silverware
- Spa and Fitness Equipment
- Uniforms
- Accounting / Billing Systems
- Audio Systems
- Bar Coding / Scanners

- Broadband Access Network Technologies
- Point-of-Sales Systems
- Property Management Systems
- Robotics
- Security Systems
- Yield / Revenue Management



- AgriTech
- AquaTech
- Food Science
- Alternative Foods
- Process Technology
- Packaging Technology
- Packaging Materials
- Automation Technology
- Controlling and Regulation
   Data Processing
- Safety and Quality Management

- Refrigeration and Air-Conditioning
- Sustainable Packaging
- Transport, Storage
- Logistics
- Food Waste
- Digital Solutions



erships and intra African exchanges **VS | NETWORKING | CONFERENCES** 

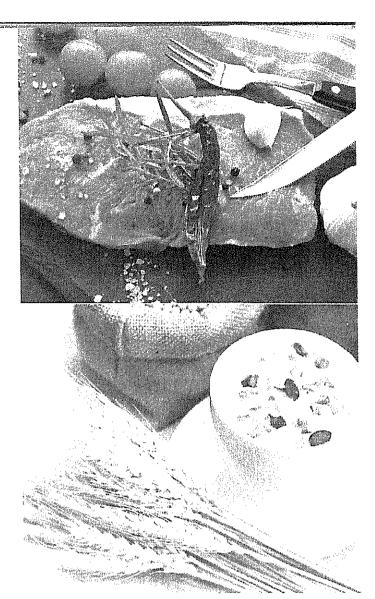
## **GATEWAY TO AFRICA**

IFSA provides convenient access to the growing markets in Africa and beyond.

IFSA will provide global suppliers with valuable access to quality buyers including distributors, importers, manufacturers and retailers, and attendees will also gain valuable insights into developments and future trends of the food & beverage industry.

To further complement the exhibition, expect dedicated zones, competitions, mastercalsses and more.



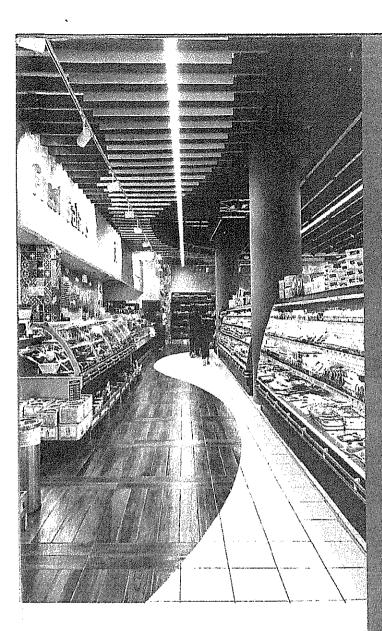


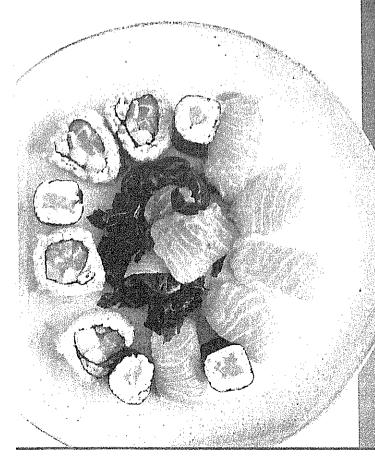
## Meet and connect with top buyers and leverage the power of face to face meetings

With a targeted invitation program bringing together central purchasing agencies, import-export comapnies, industrials and professional groups from THE 54 AFRICAN COUTRIES, IFSA is therefore, a real shop showcase of the new technologies of the food-processing industry and the important platform of meetings and debates in the service of the professionals of the sector.



or more information please contact +216 55 023 000 / hello@ifsaafric





### RETAILERS / FOODSERVICE

IFSA is committed to attract more of the right profile of regional visitors that really matters to your business.

Grab the opportunity to meet key decision makers, buyers and influencers who will be at IFSA to hunt for interesting and new food products that will appeal to and excite the taste buds of retail and foodservice consumers in Africa.

### ව Target Visitor Profile

- Importer / Wholesaler / Distributor:
- Food & Drinks
- · Institutional Catering
- Logistics F&B
- · Manufaciurer:
- Bakery / Confectionery
- Food & Drinks
- · Airline / Cruise Liner / Rail
- · Bar / Pub / Nightspot Operator
- · Calle
- · Convenience Store / Grocery Store
- Country Club
- E-Relatiler
- F&B Management Service / Consultancy
- · Fast Food / Quick Service Restaurant
- Hotel / Resort
- Property Management
- Restaurant / Bistro
- Serviced Apartment
- Specialty Food Retailer
- · Supermarket / Hypermarket
- Venue Operator

### 

With IFSA Networking you can contact potential business partners and make valuable connections within the international-African food industry

### HOSTERONER ENVIOLEMENT

Es our guest and enjoy a VIP experience with thee flights and accommodations

IF SA alims to offer exceptional service to those who are looking to grow their lousiness within the African market.

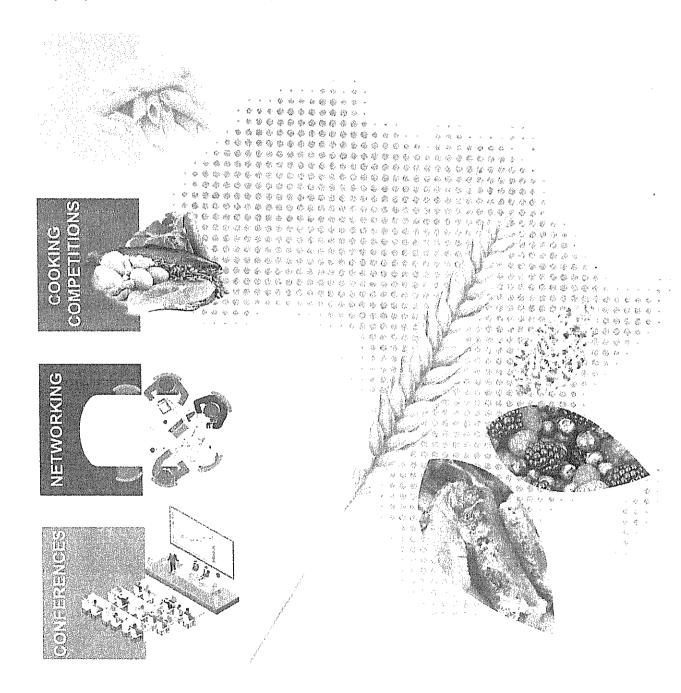
## ARE YOU INTERESTED IN EXPLORING NEW OPPORTUNITIES?



IFSA WILL SHOWCASE THE LATEST IN FOOD PROCESSING TECHNOLOGY & PACKAGING

## TAKE PART IN THE AFRICAN FOOD NETWORK

IFSA Africa unites the entire food community and showcases all food and beverage categories, innovative packaging solutions and industrial machinery to key importers, food service companies, distributors, retailers, and wholesalers.



### SPECIALISED PAVILION

Bring together local and international producers and brands













+90 Hosted Buyer from 20 countries visited International Food Show IFSA Africa 2023

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# BREAKDOWN OF VISITORS BY REGION



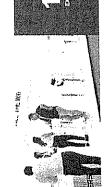




# TRADE VISITORS BY BUSINESS NATURE

IMPORTER/EXPORTER/DISTRIBUTOR/WHOLESALER FAB MANAGEMENT SERVICE/CONSULTANGY MANUFACTURER - FOOD & BEVERAGE ACADEMIC / TRAINING INSTITUTE HYPERMARKET / SUPERMARKET LOGISTICS/TRANSPORTATION RESTAURANT/BISTRO/CAFÈ ADVERTISING IPRINTING CATERING/HOSPITALITY HOTEL/RESORT

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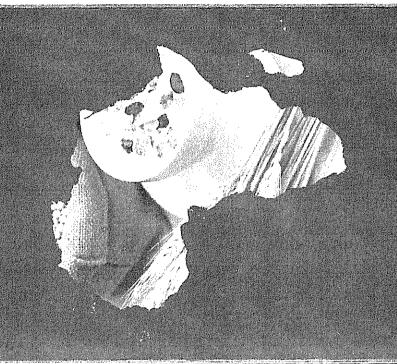






# GATEWAY TO AFRICA

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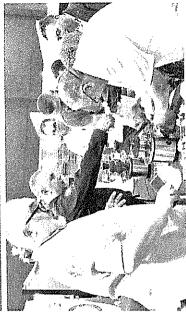


agencies for major commercial groups and import and Through a special program to attract central outchasing various stakeholders in the food industry, processing and export companies from 54 African countries, the exhibiion is an inclusive and comprehensive platform for

# TAKE PART IN THE AFRICAN FOOD NETWORK

The event will be held from 03 to 05 July 2024 at the International Kram Exhlbition Center and, with the strong support of the Tunisian authorities, promises to be an exciting edition for the food business community in Africa.



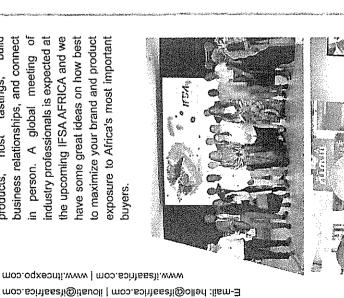


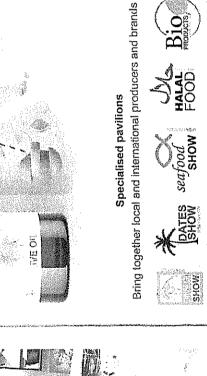
## MEET AND CONNECT WITH TOP BUYERS FROW AFRICA

build in person. A global meeting of industry professionals is expected at the upcoming IFSA AFRICA and we to maximize your brand and product business relationships, and connect have some great ideas on how best exposure to Africa's most important Now you can showcase tastings, host products,

Organised by ITNCexpo

Phone: +216 55 023 000 | +216 54 564 999 Address: 16 Rue Elatrache 2080 Ariana SUP TUNISIA





## ARE YOU INTERESTED IN EXPLORING NEW OPPORTUNITIES?



Meet and connect with top buyers from a TEGE GRONTE FOOD & BEVERAGE NARKET

Food & Beverage | Food Processing | Packaging | HORECA

DRIVING COMMITTEE

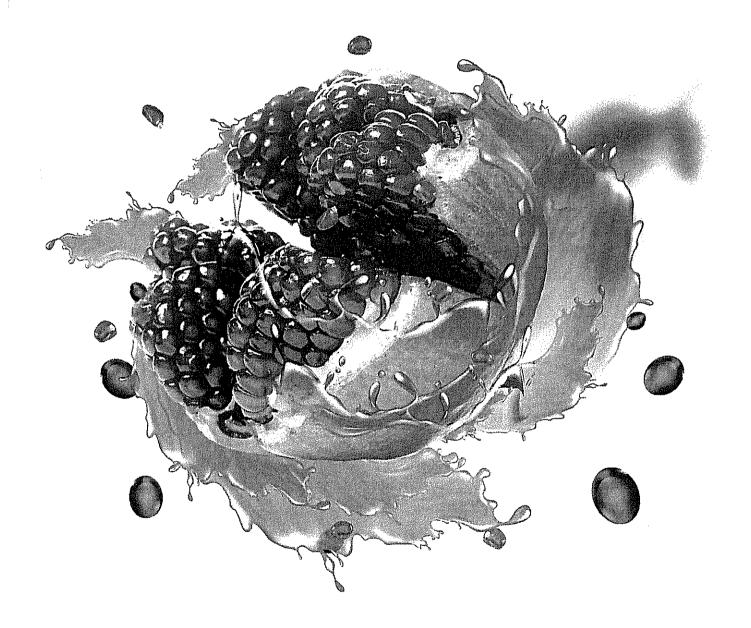
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www.ifsaafrica.com

hello@ifsaafrica.com



KRAM EXPO TUNISIA



## Serving Food Industries Across Africa Food & Beverage | Food Processing | Packaging | HORECA



The International Food Show for Africa (IFSA Africa) is an annual event that brings together industry professionals, exhibitors, and food enthusiasts from around the world. This prestigious event serves as a platform for showcasing the diversity and innovation within the African food industry.

IFSA Africa serves as a dynamic platform for fostering trade relationships within the food industry. The event attracts a wide range of exhibitors, including food producers, manufacturers, distributors, and suppliers. These exhibitors have the opportunity to showcase their products and services to a diverse audience, including potential buyers, investors, and distributors. By facilitating face-to-face interactions, IFSA Africa enables businesses to establish valuable connections, negotiate deals, and explore new market opportunities. This, in turn, contributes to the growth and expansion of the African food industry.











# The Hosted Buyer Program offers cost and time-saving benefits. By having your travel expenses and accommodation covered, you can attend IFSA Africa without incurring additional costs. The pre-arranged meeting schedule ensures that you make the most of your time, as you will meet with exhibitors who are specifically relevant to your business. This efficient approach saves you time and effort in sourcing potential suppliers and products.

## HOSTED BUYER PROGRAM

## The Hosted Buyer Program at IFSA Africa is a unique opportunity for qualified buyers to attend the event as special guests.

The Hosted Buyer Program provides ample networking opportunities with industry professionals, exhibitors, and fellow hosted buyers. Engaging in conversations, sharing experiences, and building connections can lead to valuable partnerships and collaborations. The program encourages networking through organized events and activities, making it easier to connect with like-minded individuals and potential business partners.

### **Pre-Arranged Meetings:**

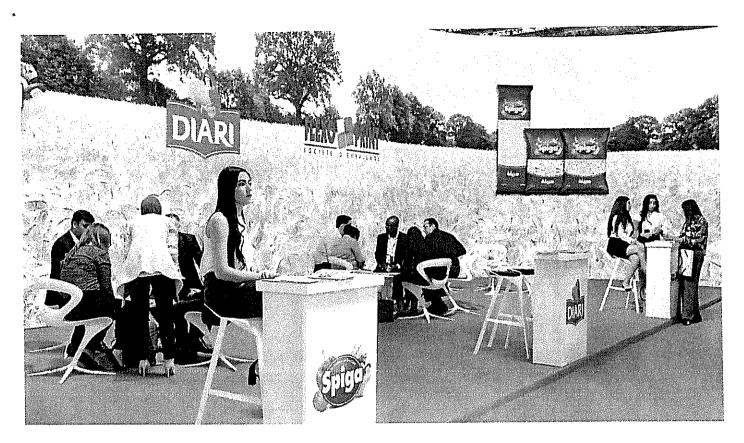
As a hosted buyer, you will have access to a pre-arranged meeting schedule with exhibitors of your choice. This allows you to maximize your time at the event and efficiently meet with suppliers, manufacturers, and distributors that align with your business needs. The program ensures that you have the opportunity to connect with relevant industry players and explore potential partnerships.

### Tailored Experience:

The Hosted Buyer Program is designed to cater to your specific requirements and interests. Prior to the event, you will provide information about your business needs, preferences, and objectives. Based on this information, IFSA Africa organizers will curate a personalized itinerary that includes relevant exhibitors, seminars, and networking opportunities. This tailored experience ensures that your time at the event is focused and productive.

### **Exclusive Access and Benefits:**

As a hosted buyer, you will receive exclusive access to certain areas of the event, such as VIP lounges and networking receptions. This allows you to network with other industry professionals, exchange insights, and build valuable relationships. Additionally, you may receive complimentary accommodation, transportation, and other perks as part of the program, enhancing your overall experience at IFSA Africa.

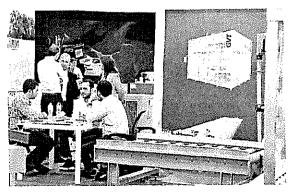






## Promoting Food Sustainability and Innovation

IFSA Africa showcases a wide range of sustainable and eco-friendly food products, highlighting the importance of responsible production and consumption. Moreover, IFSA Africa encourages innovation within the food industry by featuring cutting-edge technologies, trends, and concepts. This focus on sustainability and innovation not only addresses current global challenges but also positions Africa as a leader in the future of food.



## Food Show & competitions

Food competitions at IFSA Africa are exciting events where culinary professionals and amateur chefs showcase their skills and creativity in a competitive setting. These competitions can take various formats, such as cook-offs, baking challenges, or themed culinary battles.

Food competitions provide a platform for chefs and cooks to showcase their culinary skills and creativity. Participants have the opportunity to demonstrate their expertise in various cooking techniques, flavor combinations, and presentation styles. Competitions often have specific challenges or requirements that test participants' abilities to think on their feet and adapt to different scenarios.

## Workshops IFSA Africa typically offers a range of workshops and educational sessions aimed at providing attendees with valuable insights, knowledge, and

and educational sessions aimed at providing attendees with valuable insights, knowledge, and skills related to the food industry. These workshops cover various topics and may be led by industry experts, chefs, nutritionists, or other professionals.

- · Culinary Techniques and Skills
- · Food Safety and Hygiene
- Trends and Innovations in the Food Industry
- Nutrition and Wellness
- Business and Marketing Strategies
- Sustainable and Ethical Practices



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### BREAKDOWN OF VISITORS BY REGION







TRADE VISITORS BY BUSINESS NATURE

IMPORTER/EXPORTER/DISTRIBUTOR/WHOLESALER	1782
NESTAUKAN I/BISTRO/CAFÉ	633
MANUFACTURER - FOOD & BEVERAGE	
F&B MANAGEMENT SERVICE/CONSULTANCY	318
CATERING/HOSPITALITY	174
ACADEMO (TO A MANAGEMENT	92
ACADEMIC / TRAINING INSTITUTE	163
HOTEL / RESORT	84
HYPERMARKET / SUPERMARKET	
ADVERTISING /PRINTING	112
LOGISTICS/TRANSPORTATION	29
OTHERS	61
- many	2182

DORKSHOPS

29
SPEACKERS

TOPICS

1284
ATTENDEES
IN 3 DAYS

LIBYA COUNTRY ALGERIA SYRIA LEBANON INDIA SOUTH AFRICA CAMEROON SENEGAL MALI KENYA TOGO IVORY COAST **BURKINA FASO** CONGO KINSHASA **ANGOLA** CONGO-BRAZAVILLE BENIN NIGERIA CHAD NIGER

«I want to thank you for this opportunity to discover the Tunisian agro-food industry through the first edition of the IFSA exhibition organized in Tunis from 20 to 23/06. We met many Tunisian companies, sometimes visited their offices and factories, with which we are now in regular contact and are studying the possibilities of cooperation.»

David Sellier Congo RDC

«Thank you so much for your hospitality. You made our stay so memorable» DAVID TEMITOPE KEMI - Nigeria

«I highly appreciate and thank you for your hospitality.
Am looking forward to start trading with our brothers in Tunis.»
Salem abubaker hasan - Kenya





+90
HOSTED BUYERS





+5630 TRADE VISITORS